

Outsourcing

White Paper on outsourcing to Virgosys

R S Sharma
www.virgosys.com

Out Sourcing / Offshore Development

Virgosys is the Software Development Company that has technology and process oriented approach as the foundation of all our service offerings. Our Clients have consistently discovered the unbeatable combination of the highest Quality services with the definite bottom-line benefits of Outsourcing. With Virgosys as your Software Outsourcing partner, you can reach your business goals much faster.

Virgosys's offshore development center offers

- **Quality Processes:** Virgosys has quality processes operating at the highest possible software development quality. This ensures minimum error rate and rework.
- **Infrastructure:** Virgosys's Offshore Development Center possesses the latest infrastructures that are readily available thereby reducing project start time.
- **Strong Project Management Techniques:** Virgosys 's project managers are an experienced group of professionals, possessing excellent communication skills and proficiency in project. Virgosys has specific communication norms that are followed when communicating with a client in the course of a project, especially it's offshore development center. Virgosys has internally developed an Issue Management System that enables clients to assign tasks and issues to individuals or project group; view the status of task / issue assigned; close and accept tasks / issue.
- **Skill Sets:** Virgosys has a diversified pool of skilled professionals from where clients can select the skill sets they require for their offshore development center.
- **Better Value For Money:** Virgosys 's competitive cost structure enables you to achieve more with your IT budget.

- **24 Hours Facility And Robust Practices:** Such as code reusability, guarantee round the clock service and incredible response times all add up to incredible flexibility. Work happens on a 24-hour basis due to a 12-hour time zone difference between India and the US. Yesterday evening's problem actually gets converted to today morning's solution.
- **Total Value:** With solutions that complement your business strategies, practices, structures and vision.

ODC Advantages To Customers

- **Extended Lab Advantage:** Having an offshore development center gives the customer the advantage to access state-of-the-art development facilities with skilled resources.
- **Extended Enterprise Advantage:** An on-site team works directly with the clients' team, delivering value and managing partnership. Offshore teams create value by applying tools, methods, processes and technologies. Seamlessly integrate the on-site and offshore teams through - Processes, Procedure and Communication.
- **Faster Development Advantage:** Use of time zone difference as an advantage to hasten development time. A 24 Hour cycle can be kept going to speed up development time.
- **Total Cost Of Ownership (TCO) Perspective:** Significant cost saving on infrastructure and manpower costs at offshore vis-à-vis the clients' home country. Also there will be cost and time saving on the long gestation period that will be needed for setting up offshore subsidiary.
- **Retain Domain And Skill Knowledge:** A dedicated team working on the customer's software/technology will retain domain knowledge. There is also total freedom to propagate client's own

corporate procedures, systems and management techniques at the ODC. Protection of intellectual property based on international IP laws.

- **Resource Advantage:** Ramp up/downsize resource at relative short notice. Resource sharing between projects leading to optimal resource utilization. Induction and training for identified resources.

To sum it up: Offshore software development at Virgosys allows you to cut production costs without the need to compromise on either speed or quality. Your operation becomes adaptable to increasingly complex and rapidly changing business environment. Ask yourself, can you afford not to go offshore when the competition is.